



# MANAPPURAM<sup>®</sup> FINANCE LIMITED

Make Life Easy

Ref: Sec/SE/ 809 /19-20  
28<sup>th</sup> January 2020

<b>1. National Stock Exchange of India Ltd.</b> Exchange Plaza Bandra (E), Mumbai – 400051 Tel: 2659 8235/8452 Fax No.: 2659 8237-38 <b>NSE Symbol: MANAPPURAM</b>	<b>2. BSE Limited</b> Corporate Relationship Dept. Dalal Street, Mumbai – 400001 Tel: 2272 1233/8058 Extn- 8013 Fax No. 2272 2037/2039/ 2041/2061 <b>Scrip Code No: 531213</b>
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Dear Madam/Sir

**Sub: Unaudited Consolidated and Standalone Financial Results for the period ended December 31, 2019**

Pursuant to Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 (“SEBI(LODR)”), we enclose herewith the Unaudited Consolidated and Standalone Financial Results and Limited Review Report for the period ended December 31, 2019. The figures were reviewed by Audit Committee and approved by the Board of Directors at their meeting held on January 27<sup>th</sup> & 28<sup>th</sup> 2020 respectively.

We request you to take the same on your record.

Thanking You.

**For Manappuram Finance Limited**

**Manoj Kumar V R**  
Company Secretary

India's First Listed and Highest Credit Rated Gold Loan Company

Registered & Corporate Office : (CIN-L65910KL1992PLC006623) IV/470A (old) W638A(New), Manappuram House, Valapad, Thrissur, Kerala - 680 567, India  
Tel : 0487 - 3050100, 3050108 Fax : 0487 - 2399298 E mail : mail@manappuram.com Website : www.manappuram.com

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF MANAPPURAM FINANCE LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **MANAPPURAM FINANCE LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income, for the quarter and nine months ended December 31, 2019 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. The Statement includes the results of the following entities:
  - I. Manappuram Home Finance Limited
  - II. Asirvad Microfinance Limited
  - III. Manappuram Insurance Brokers Limited
  - IV. Manappuram Comptech and Consultants Limited
5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of



**Deloitte  
Haskins & Sells LLP**

Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)



*S. Sundaresan*

**S. Sundaresan**  
Partner

(Membership No. 25776)  
(UDIN: 20025776AAAAAJ2392)

Place: Bengaluru  
Date: January 28, 2020



STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019

(Rs. in Crores, except per equity share data)

S.No	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-19	30-Sep-19	31-Dec-18	31-Dec-19	31-Dec-18	31-Mar-19
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A	Revenue from operations						
	(i) Interest income	1,356.69	1,244.48	1,055.24	3,745.15	2,960.20	4,012.06
	(ii) Dividend income	2.20	2.03	-	7.18	0.04	5.08
	(iii) Fees and commission income	38.05	37.70	21.82	100.76	59.83	83.71
	(iv) Net gain on fair value changes	-	-	-	-	0.02	0.02
	(v) Others	2.08	2.58	4.14	6.91	11.36	15.46
	Total revenue from operations (A)	1,399.02	1,286.79	1,081.20	3,860.00	3,031.45	4,116.33
B	Other income	15.23	47.30	19.61	73.04	44.06	62.52
	Total income (A+B)	1,414.25	1,334.09	1,100.81	3,933.04	3,075.51	4,178.85
C	Expenses						
	(i) Finance costs	446.54	424.91	354.01	1,251.43	965.65	1,319.44
	(ii) Fees and commission expense	6.15	5.86	5.11	17.39	13.22	19.58
	(iii) Impairment on financial instruments	49.12	29.34	8.74	114.99	40.42	46.09
	(iv) Employee benefits expenses	212.28	203.42	179.56	612.80	525.64	720.11
	(v) Depreciation and amortization	40.98	39.88	18.86	120.43	56.21	75.23
	(vi) Other expenses	114.82	116.24	146.70	342.77	427.22	571.09
	Total expenses (C)	869.89	819.65	712.98	2,459.81	2,028.36	2,751.54
D	Profit before tax (A+B-C)	544.36	514.44	387.83	1,473.23	1,047.15	1,427.31
E	Tax expense:						
	(i) Current tax	146.99	90.15	135.95	389.22	361.53	475.32
	(ii) Deferred tax	(4.86)	16.64	4.74	1.90	14.48	22.49
F	Profit for the period (D-E)	402.23	407.65	247.14	1,082.11	671.14	929.50
G	Other comprehensive income						
	(i) Items that will not be reclassified to profit or loss						
	- Actuarial gain / (losses) on post retirement benefit plans	(1.76)	(2.18)	(1.54)	(4.97)	(1.95)	(3.91)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	0.53	0.36	0.54	1.24	0.71	1.38
	Total other comprehensive income (G)	(1.23)	(1.82)	(1.00)	(3.73)	(1.24)	(2.53)
H	Total comprehensive income for the period (F+G)	401.00	405.83	246.14	1,078.38	669.90	926.97
I	Net profit attributable to:						
	Owners of parent	399.07	404.11	245.10	1,072.78	665.54	922.43
	Non-controlling interests	3.16	3.54	2.04	9.33	5.60	7.07
J	Other comprehensive income attributable to:						
	Owners of parent	(1.23)	(1.82)	(1.01)	(3.74)	(1.27)	(2.54)
	Non-controlling interests	-	-	0.01	0.01	0.03	0.01
K	Total comprehensive income attributable to:						
	Owners of parent	397.84	402.29	244.09	1,069.04	664.27	919.89
	Non-controlling interests	3.16	3.54	2.05	9.34	5.63	7.08
L	Paid-up equity share capital (Face value of Rs. 2/- per share)	169.00	168.65	168.56	169.00	168.56	168.56
M	Earnings per equity share (rounded)						
	Basic (Rs.)	4.77	4.83	2.93	12.82	7.96	11.03
	Diluted (Rs.)	4.75	4.82	2.93	12.79	7.95	11.01



For Manappuram Finance Limited  
Mandakumar





SEGMENTWISE DETAILS UNAUDITED ON CONSOLIDATED BASIS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019

S.No	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-19	30-Sep-19	31-Dec-18	31-Dec-19	31-Dec-18	31-Mar-19
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	Gold loan & others	1,160.72	1,101.16	921.05	3,234.07	2,588.95	3,501.60
	Microfinance	253.53	232.93	179.76	698.97	486.56	677.25
	<b>Total Segment Revenue</b>	<b>1,414.25</b>	<b>1,334.09</b>	<b>1,100.81</b>	<b>3,933.04</b>	<b>3,075.51</b>	<b>4,178.85</b>
2	Segment Results (Profit before Tax)						
	Gold loan & others	464.54	433.96	336.83	1,237.52	907.89	1,225.90
	Microfinance	79.82	80.48	51.02	235.71	139.26	201.41
	<b>Total Segment Results</b>	<b>544.36</b>	<b>514.44</b>	<b>387.85</b>	<b>1,473.23</b>	<b>1,047.15</b>	<b>1,427.31</b>
3	Segment Assets						
	Gold loan & others	22,163.72	20,591.88	16,071.21	22,163.72	16,071.21	17,366.62
	Microfinance	3,969.61	3,684.73	3,121.44	3,969.61	3,121.44	3,087.38
	<b>Total Segment Assets</b>	<b>26,133.33</b>	<b>24,276.61</b>	<b>19,192.65</b>	<b>26,133.33</b>	<b>19,192.65</b>	<b>20,454.00</b>
4	Segment Liabilities						
	Gold loan & others	17,652.85	16,382.58	12,178.10	17,652.85	12,178.10	13,578.51
	Microfinance	3,012.15	2,786.51	2,644.48	3,012.15	2,644.48	2,304.92
	<b>Total Segment Liabilities</b>	<b>20,665.00</b>	<b>19,169.09</b>	<b>14,822.58</b>	<b>20,665.00</b>	<b>14,822.58</b>	<b>15,883.43</b>

(Rs. in Crores)



For Manappuram Finance Limited

V. P. Nandakumar  
 Managing Director & CEO



Managing Director & CEO

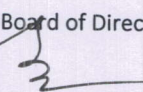


NOTES:

- 1 In compliance with Regulation 33 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, a limited review of unaudited consolidated financial results for the quarter and nine month ended December 31, 2019 has been carried out by the statutory auditors.
- 2 The above unaudited consolidated financial results were reviewed by the audit committee and recommended for approval and approved by the Board of Directors at their meeting held on January 28, 2020.
- 3 During the nine months ended December 31, 2019, the company allotted 21,68,438 shares, pursuant to exercise of stock option by eligible employees.
- 4 The Group has reported segment information as per Indian Accounting Standard 108 (Ind AS 108) on 'Operating Segments'. As per Ind AS 108, segments are identified based on management's evaluation of financial information for locating resources and assessing performance. Accordingly, the Group has identified two reportable segments. 1. Gold loan and others 2. Microfinance.
- 5 The Board of Directors declared an interim dividend of Rs. 0.55 per equity share having face value of Rs. 2/-each.
- 6 The Group has maintained requisite full asset cover by way of floating charge on book debts and other unencumbered assets of the Company on its Secured Listed Non Convertible Debentures as at December 31, 2019.
- 7 Effective April 1, 2019, the Group has applied IND AS 116 "Leases" to all applicable lease contracts existing on April 1, 2019 using the modified retrospective method. Accordingly, the cumulative adjustment on application of the standard has been adjusted to retaining earnings on the date of initial application and comparatives for the quarter ended and year ended March 31, 2019 have not been retrospectively adjusted. The application of the standard has impacted certain expenditure lines for the quarter viz. other expenses, depreciation and interest but the net impact is not significant.
- 8 The Group has computed the tax expense of the current financial year as per the tax regime announced under section 115BAA of the Income Tax Act, 1961. Accordingly, (a) the provision for current and deferred tax has been determined at the rate of 25.17% and (b) the deferred tax assets and deferred tax liabilities as on April 1, 2019 have been restated at the rate of 25.17% .
- 9 From the period ending September 30, 2019 the Group has changed the rounding off from Rupees in Lakhs to Rupees in Crores and accordingly the Comparative figures for quarter ended September 30, 2018, nine months ended December 31, 2018, and year ended March 31, 2019 have been presented in Rupees in Crores.
- 11 During January 2020, the Parent Company has issued 5.90% Euro Senior Secured Notes and raised Rs. 2,128.80 crores .The notes are listed on the International Securities Market of Singapore Stock Exchange (SGX).
- 12 Previous period figures have been regrouped/reclassified, wherever necessary, to confront with the current period presentation.
- 13 Key standalone financial information is given below:

S.No	Particulars	(Rs. in Crores)					
		Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-19	30-Sep-19	31-Dec-18	31-Dec-19	31-Dec-18	31-Mar-19
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1	Total income	1,133.30	1,077.29	900.93	3,161.10	2,534.61	3,427.18
2	Profit before tax	456.42	427.55	333.88	1,219.28	903.41	1,217.73
3	Profit after tax	334.06	336.17	211.91	890.54	576.88	790.44
4	Total comprehensive income	332.44	334.71	210.82	886.69	575.19	787.66

By order of the Board of Directors

  
 V.P. Nandakumar  
 Managing Director & CEO  
 DIN: 00044512

Place : Valapad, Thrissur  
 Date January 28, 2020





## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF MANAPPURAM FINANCE LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **MANAPPURAM FINANCE LIMITED** ("the Company"), for the quarter and nine months ended December 31, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)

*S. Sundaresan*

**S. Sundaresan**  
Partner

(Membership No.25776)  
(UDIN: 20025776AAAAA17984)



Place: Bengaluru  
Date: January 28, 2020



STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019

(Rs. in Crores, except per equity share data)

S.No	Particulars	Quarter Ended			Nine Months Ended		Year Ended
		31-Dec-19	30-Sep-19	31-Dec-18	31-Dec-19	31-Dec-18	31-Mar-19
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A	Revenue from operations						
	(i) Interest income	1,107.71	1,018.82	885.65	3,062.15	2,493.46	3,370.28
	(ii) Fees and commission income	23.15	24.07	11.52	60.61	32.55	45.86
	(iii) Others	0.18	0.16	0.49	0.71	1.47	2.06
	Total revenue from operations (A)	1,131.04	1,043.05	897.66	3,123.47	2,527.48	3,418.20
B	Other income	2.26	34.24	3.27	37.63	7.13	8.98
	Total income (A+B)	1,133.30	1,077.29	900.93	3,161.10	2,534.61	3,427.18
C	Expenses						
	(i) Finance costs	356.65	338.90	271.86	999.43	745.37	1,017.77
	(ii) Fees and commission expense	6.15	5.86	5.11	17.39	13.22	19.58
	(iii) Impairment on financial instruments	15.40	13.91	1.40	47.89	23.74	25.99
	(iv) Employee benefits expenses	168.24	160.02	142.65	484.67	421.43	580.16
	(v) Depreciation and amortization	37.21	38.48	17.15	114.39	51.21	68.48
	(vi) Other expenses	93.23	92.57	128.88	278.05	376.23	497.47
	Total expenses (C)	676.88	649.74	567.05	1,941.82	1,631.20	2,209.45
D	Profit before tax (A+B-C)	456.42	427.55	333.88	1,219.28	903.41	1,217.73
E	Tax expense:						
	(i) Current tax	118.86	76.26	122.52	315.67	327.04	426.54
	(ii) Deferred tax	3.50	15.12	(0.55)	13.07	(0.51)	0.75
F	Profit for the period (D-E)	334.06	336.17	211.91	890.54	576.88	790.44
G	Other comprehensive income						
	(i) Items that will not be reclassified to profit or loss						
	- Actuarial gain/(loss) on post retirement benefit plans	(2.17)	(1.79)	(1.71)	(5.15)	(2.65)	(4.27)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	0.55	0.33	0.62	1.30	0.96	1.49
	Total other comprehensive income (G)	(1.62)	(1.46)	(1.09)	(3.85)	(1.69)	(2.78)
H	Total comprehensive income for the period (F+G)	332.44	334.71	210.82	886.69	575.19	787.66
I	Paid-up equity share capital (Face value of Rs. 2/- per share)	169.00	168.65	168.56	169.00	168.56	168.56
J	Earnings per equity share (not annualised)						
	Basic (Rs.)	3.96	3.99	2.52	10.55	6.85	9.38
	Diluted (Rs.)	3.95	3.97	2.51	10.52	6.84	9.37



For Manappuram Finance Limited  
 V. Chandakumar  
 Managing Director



NOTES :

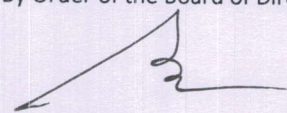
- 1 In compliance with Regulation 33 of Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, Limited review of standalone financial results for the quarter and nine months ended December 31, 2019 has been carried out by the Statutory Auditors.
- 2 The above unaudited standalone financial results were reviewed by the audit committee and recommended for approval and approved by the Board of Directors at their meeting held on January 28, 2020.
- 3 The Company operates mainly in the business of lending finance and accordingly there are no separate reportable operating segments as per Ind AS 108 - Operating Segments.
- 4 The Board of Directors declared an interim dividend of Rs. 0.55 per equity share having face value of Rs. 2/-each.
- 5 The Company has maintained requisite full asset cover by way of floating charge on book debts and other unencumbered assets of the Company on its Secured Listed Non Convertible Debentures as at December 31, 2019.
- 6 Effective April 1, 2019, the Company has applied IND AS 116 "Leases" to all applicable lease contracts existing on April 1, 2019 using the modified retrospective method. Accordingly, the cumulative adjustment on application of the standard has been adjusted to retained earnings on the date of initial application and comparatives for the quarter ended and year ended March 31, 2019 have not been retrospectively adjusted. The application of the standard has impacted certain expenditure lines for the quarter and nine months viz. Other expenses, depreciation and interest but the net impact is not significant.
- 7 The Company has computed the tax expense of the current financial year as per the tax regime announced under section 115BAA of the Income Tax Act, 1961. Accordingly, (a) the provision for current and deferred tax has been determined at the rate of 25.17% and (b) the deferred tax assets and deferred tax liabilities as on April 1, 2019 have been restated at the rate of 25.17%.
- 8 From the period ending September 30, 2019 the Company has changed the rounding off from Rupees in Lakhs to Rupees in Crores and accordingly the Comparative figures for quarter ended September 30, 2018, December 31, 2018, nine months ended December 31, 2018 and year ended March 31, 2019 have been presented in Rupees in Crores.
- 9 During January 2020, the Company has issued 5.90% Euro Senior Secured Notes and raised Rs. 2,128.8 crores. The Notes are listed on the International Securities Market of Singapore Stock Exchange (SGX).
- 10 Previous period figures have been regrouped/reclassified, wherever necessary, to confront with the current period presentation.



Place : Valapad  
Date : January 28, 2020



By Order of the Board of Directors

  
V.P. Nandakumar  
Managing Director & CEO  
DIN: 00044512