# Manappuram General Finance and Leasing Limited <br> Make Life Easy 

## Financial Highlights

For the quarter ended September 30, 2010


| 10 | Paid up Equity Share Capital (Face value: Rs.2/- per share) | 7,141.33 | 1,725.58 | 7,141.33 | 1,725.58 | 3,403.90 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | 1 Reserves excluding revaluation reserves |  |  |  |  | 57,652.10 |
| 12 | 12 Earnings Per Share (Rs.) |  |  |  |  |  |
|  | - Basic | 1.75 | 1.08 | 3.11 | 1.89 | 4.09 |
|  | - Diluted | 1.73 | 1.08 | 3.08 | 1.89 | 4.07 |
|  | (Nominal value of equity share - Rs $2 /-$ ) | [Not | [Not | [Not |  |  |
|  |  | Annualised] | Annualised] | Annualised] | Annualised] |  |
| 13 | Aggregate of public shareholding |  |  |  |  |  |
|  | - Number of Shares | 205,434,332 | 12,024,256 | 205,434,332 | 12,024,256 | 20,089,732 |
|  | - Percentage of shareholding | 57.53 | 69.68 | 57.53 | 69.68 | 59.02 |
| 14 | Promoters and promoter group shareholding <br> a) Pledged/Encumbered |  |  |  |  |  |
|  | - Number of shares | 32,405,110 |  | 32,405,110 |  |  |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 21.37 |  | 21.37 | - |  |
|  | - Percentage of shares (as a\% of the total share capital of the company) | 9.08 | - | 9.08 |  |  |
|  | b) Non-encumbered |  |  |  |  |  |
|  | - Number of shares | 119,226,817 | 5,231,572 | 119,226,817 | 5,231,572 | 13,948,790 |
|  | - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 78.63 | 100 | 78.63 | 100 | 100.00 |
|  | - Percentage of shares (as a\% of the total share capital of the company) | 33.39 | 30.32 | 33.39 | 30.32 | 40.98 |


| Balance sheet as at September 30, 2010 <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Schedule | As at <br> September 30, 2010 | As at <br> March 31, 2010 |
| SOURCES OF FUNDS |  |  |  |
| Shareholders' funds |  |  |  |
| Share capital | 1 | 714.13 | 340.39 |
| Reserves and surplus | 2 | 7,569.73 | 5,765.23 |
| Loan funds |  |  |  |
| Secured loans | 3 | 30,056.20 | 16,500.50 |
| Unsecured loans | 4 | 6,681.31 | 1,856.12 |
|  |  | 45,021.38 | 24,462.23 |
| APPLICATION OF FUNDS |  |  |  |
| Fixed assets | 5 |  |  |
| Gross block |  | 949.14 | 669.79 |
| Less : Accumulated depreciation / amortisation |  | 183.01 | 135.61 |
| Net block |  | 766.13 | 534.17 |
| Capital work in progress including advances |  | 78.06 | 1.23 |
| Intangible assets (net) | 5 | 32.80 | 33.55 |
| Deferred tax asset (net) | 6 | 30.63 | 33.35 |
| Investments | 7 | 6.20 | 1,406.71 |
| Current Assets, Loans and Advances |  |  |  |
| Cash and bank balances | 8 | 5,027.29 | 2,682.07 |
| Other current assets | 9 | 2,625.76 | 1,878.88 |
| Loans and advances | 10 | 37,418.29 | 18,907.14 |
|  |  | 45,071.33 | 23,468.09 |
| Less : Current liabilities and provisions |  |  |  |
| Current liabilities | 11 | 957.39 | 810.28 |
| Provisions | 12 | 6.38 | 204.60 |
|  |  | 963.78 | 1,014.87 |
| Net current assets |  | 44,107.55 | 22,453.22 |
|  |  | 45,021.38 | 24,462.23 |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |
| :---: | :---: | :---: |
|  | As at September 30, 2010 | As at March 31, 2010 |
| Schedule 1:Share capital |  |  |
| Authorized |  |  |
| $530,000,000$ equity shares of Rs. 2/- each (Previous year - 106,000,000 equity shares of Rs. 10/- each) | 1,060.00 | 1,060.00 |
| 400,000 (Previous year - 400,000) redeemable preference shares of Rs. 100/- each | 40.00 | 40.00 |
| Issued, subscribed and paid-up |  |  |
| $357,066,259$ equity shares of Rs. 2/- each (Previous year - 34,038,522 equity shares of Rs. 10/- each) fully paid up | 714.13 | 340.39 |
|  | - | - |
|  | 714.13 | 340.39 |


| Schedule 2:Reserves and surplus |  |  |
| :---: | :---: | :---: |
| Capital redemeption reserve |  |  |
| Opening balance | 40.00 | 22.85 |
| Add: Transferred from Profit and loss account | - | 17.15 |
| Less: Capitalised for bonus issue | (40.00) | - |
|  | - | 40.00 |
| Securities premium account |  |  |
| Opening balance | 3,988.96 | 877.30 |
| Add: Securities premium on merger of MAFIT as at April 1, 2008 | - | 4.22 |
| share issues expenses) |  | 527.51 |
| Add: Securities premium on issue of shares | 973.58 | 2,656.12 |
| Less: Capitalised for bonus issue | (300.39) | - |
| Add: Securities premium on issue of ESOP | 108.02 | - |
| Less: Share issues expenses adjusted against securities premium | - | (76.19) |
|  | 4,770.17 | 3,988.96 |
| Statutory reserve |  |  |
| Opening balance | 450.75 | 152.90 |
| Add: Statutory Reserve on merger of MAFIT as at April | - | 23.60 |
| 1,2008 |  |  |
| Add: Statutory Reserve of MAFIT from April 1, 2008 to | - | 34.80 |
| March 31, 2009 |  |  |
| Add: Transferred from Profit and loss account | - | 239.45 |
|  | 450.75 | 450.75 |
| General reserve |  |  |
| Opening balance | 368.40 | 194.39 |
| Add: General Reserve on merger of MAFIT - as at April 1, 2008 | - | 80.65 |
| Add: General Reserve of MAFIT from April 1, 2008 to March 31, 2009 | - | 34.80 |
| Less: Adjustment to General Reserve on merger with MAFIT | - | (61.17) |
| Add: Transferred from Profit and loss account | - | 119.72 |
|  | 368.40 | 368.40 |
| Profit \& Loss Account | 1,980.42 | 904.67 |
| Add: Profit \& Loss account on merger of MAFIT as at March 31, 2008 | - | 12.46 |
|  | 1,980.42 | 917.13 |
|  | - | - |
|  | 7,569.73 | 5,765.23 |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) | As at September 30, 2010 | As at March 31, 2010 |
| :---: | :---: | :---: |
| Schedule 3:Secured loans |  |  |
| $3,420,960$ (Previous year - 2,619,833) $7.5 \%-13 \%$ (Previous year 9\%-14.5\%) Secured Non-convertible Debentures of Rs. 1,000-RS 1,000,000 each redeemable at par at the end of the term of each series of debentures ranging between 1-5 years | 3,420.96 | 2,619.84 |
| Add: Interest accrued and due thereon | 3.49 | 19.52 |
|  | 3,424.45 | 2,639.36 |
| From bank |  |  |
| - Cash credit | 183.87 | 257.93 |
| - Working Capital Term \& Demand Loans | 26,385.99 | 13,400.66 |
| From Others |  |  |
| - Working Capital Term \& Demand Loans | 50.00 | 200.00 |
| Vehicle loans | 11.88 | 2.55 |
| (Secured by hypothecation of vehicles) |  |  |
|  | 30,056.20 | 16,500.50 |
| Schedule 4:Unsecured loans |  |  |
| Deposits | 15.60 | 18.54 |
| Debenture application money | - | 2.49 |
| Inter-Corporate Deposits | 1.68 | 2.84 |
| Commercial Paper | 5,185.73 | 650.73 |
| Subordinate bond | 1,471.36 | 1,165.14 |
| Interest Accrued and Due | 6.94 | 16.38 |
|  | 6,681.31 | 1,856.12 |


| Schedule 5: Fixed Assets |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GROSSBLOCK |  |  |  | DEPRECIATION |  |  |  | NET BLOCK |  |
| Asset | $\begin{gathered} \text { As on } \\ \text { April } 1.2010 \\ \hline \end{gathered}$ | Additions | Deletions | $\begin{array}{\|c} \hline \text { As on } \\ \text { September 30, } 2010 \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { As on } \\ \text { April 1. } 2010 \\ \hline \end{array}$ | For the Period | Sale Adj | As on September 30, 2010 | As on <br> September 30, 2010 | As on <br> March 31, 2010 |
| Computer Equipment <br> Office Equipments <br> Vehicles <br> Furniture and Fittings <br> Land <br> Buildings <br> Plant \& Machinery | 168.81 <br> 60.19 <br> 9.55 <br> 383.90 <br> 31.32 <br> 15.12 <br> 0.00 | 64.97 <br> 25.33 <br> 13.01 <br> 182.19 $0.25$ | $\begin{aligned} & 4.89 \\ & 0.24 \\ & 0.99 \\ & 0.29 \end{aligned}$ | $\begin{array}{r} 288.90 \\ 85.29 \\ 21.57 \\ 565.50 \\ 31.32 \\ 15.12 \\ 1.15 \end{array}$ | $\begin{array}{r} 62.68 \\ 13.60 \\ 2.52 \\ 56.38 \\ \cdot \\ 0.41 \\ 0.02 \end{array}$ | $\begin{array}{r} 18.12 \\ 10.98 \\ 0.48 \\ 21.38 \\ \cdot \\ 0.12 \end{array}$ | 2.00 <br> 0.15 <br> 0.44 <br> 0.00 <br> 0.20 | $\begin{array}{r} 77.90 \\ 24.43 \\ 2.56 \\ 77.76 \\ \cdot \\ 0.34 \\ 0.02 \end{array}$ | 151.00 <br> 60.85 <br> 19.01 <br> 488.04 <br> 31.32 <br> 14.78 <br> 1.13 | 106.14 46.59 7.03 327.52 31.32 14.71 0.88 |
| Total | 669.79 | 285.76 | 6.41 | 949.14 | 135.61 | 51.09 | 3.69 | 183.01 | 766.13 | 534.17 |
| Computer software | 46.03 | 3.00 | - | 49.03 | 12.48 | 3.75 | - | 16.23 | 32.80 | 33.55 |
| Total | 715.82 | 288.75 | 6.41 | 998.16 | 148.09 | 54.84 | 3.69 | 199.24 | 798.93 | 567.73 |
| Capita work in progres sincuding | 1.23 | 76.83 | - | 78.06 | - | - | - | - | 78.06 | 1.23 |
| Grand Total | 717.05 | 365.59 | 6.41 | 1,766.23 | 148.09 | 54.84 | 3.69 | 199.24 | 876.99 | 568.96 |


| Schedule 6:Deferred tax (liability)/asset (net) |  |  |
| :--- | ---: | ---: |
| Deferred tax liability |  |  |
| Differences in depreciation and other differences in block of fixed assets as per tax | $(61.34)$ | $(34.76)$ |
| books and financial books |  |  |
|  |  |  |
| Deferred tax asset |  |  |
| Effect of expenditure debited to profit and loss account in the current year but | 7.54 | 4.29 |
| allowed for tax purposes in following years |  |  |
| Provision for loans and advances | 84.43 | 63.82 |
| Net Deferred tax (asset)/liability | 30.63 | 33.35 |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |
| :---: | :---: | :---: |
| Schedule | As at <br> September 30, 2010 | As at <br> March 31, 2010 |
| Schedule 7:Investments |  |  |
| Long Term Investments |  |  |
| (Quoted, at cost) |  |  |
| A. Other than trade |  |  |
| 62,000 (Previous year - 62,000) units of Rs. 100 each in $7.38 \%$ Govt. of India Loan | 6.15 | 6.15 |
| Current Investments - Trade (Quoted, at lower of cost and market value) |  |  |
| 1,629 units (previous year $-1,629$ ) of Rs. 20.46 each in Sundaram Mutual Fund | - | 0.03 |
| 279,730 units (previous year - Nil) of Rs. 1,001.29 each in Reliance Money Manager Fund - Institutional Option - | - | 280.09 |
| Daily Dividend |  |  |
| 13,978,308 units (previous year - Nil) of Rs. 10.0179 each in DWS Ultra Short Term Fund - Institutional Daily | - | 140.03 |
| Dividend - Reinvest |  |  |
| 98,035,440 units (previous year - Nil) of Rs. 10 each in | - | 980.35 |
| LICMF - Floating Rate Fund - Short term plan - Daily |  |  |
| Dividend Plan |  |  |
| Investment in Companies | 0.05 | 0.05 |
|  | 6.20 | 1,406.71 |
| Aggregate amount of quoted investments | 6.17 | 1,406.68 |
| Market value of quoted investments | 6.17 | 1,406.68 |
| Aggregate amount of unquoted investments | 0.03 | 0.03 |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |
| :---: | :---: | :---: |
|  | As at <br> September 30, 2010 | As at <br> March 31, 2010 |
| Schedule 8:Cash and bank balances |  |  |
| Cash on hand | 1,430.01 | 644.98 |
| Balances with scheduled banks | - | - |
| - on current accounts | 1,521.39 | 841.12 |
| - on deposit accounts | 2,073.77 | 1,193.85 |
| - on unpaid dividend accounts | 2.13 | 2.13 |
|  | 5,027.29 | 2,682.07 |
| Schedule 9:Other current assets | - | - |
|  | - | - |
| Interest accrued | 2,563.79 | 1,827.89 |
| Stock of foreign currency | 0.48 | - |
| Stock of gold coins etc. | 59.80 | 48.53 |
| Others | 1.69 | 2.46 |
|  | 2,625.76 | 1,878.88 |


| Schedule 10:Loans and advances |  |  |
| :--- | ---: | ---: |
| Secured, considered good |  |  |
| Loans: |  |  |
| - Gold | $36,801.50$ | $18,456.23$ |
| - Hypothecation | 73.26 | 172.38 |
| - Stock on Hire | 3.02 | 8.24 |
| - Others | 63.30 | 57.52 |
| Unsecured, considered good | - | - |
| Advances recoverable in cash or kind or for value to be received | 231.16 | 62.15 |
| Deposits | 246.05 | 150.61 |
|  | $37,418.29$ | $18,907.14$ |
| Secured, considered doubtful |  |  |
| Loans: |  |  |
| - Gold | 64.76 | 56.03 |
| - Hypothecation | 165.09 | 114.40 |
| - Stock on Hire | 16.48 | 14.15 |
| - Others | 6.01 | 5.73 |
| Unsecured, considered doubtful | - | - |
| Advances recoverable in cash or kind or for value to be received | 1.81 | 1.81 |
|  |  | 254.15 |
|  | 254.15 | 192.11 |
| Less: Provision for doubtful loans and advances | $\mathbf{3 7 , 4 1 8 . 2 9}$ | $\mathbf{1 8 , 9 0 7 . 1 1}$ |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |
| :---: | :---: | :---: |
|  | As at <br> September 30, 2010 | As at March 31, 2010 |
| Schedule 11:Current liabilities |  |  |
| Sundry creditors for expenses | 316.53 | 148.81 |
| Book overdraft | 18.99 | 6.68 |
| Interest accrued | 211.31 | 169.11 |
| Unmatured finance charges | 105.99 | 339.17 |
| Sundry deposits | 21.53 | 20.08 |
| Investor Education and Protection Fund shall be credited by following amounts (as and when due) |  |  |
| a) Unpaid dividends | 2.13 | 2.13 |
| b) Unpaid matured Deposits | 0.98 | 4.58 |
| Other liabilities | 279.94 | 119.72 |
|  | 957.39 | 810.28 |
| Schedule 12:Provisions |  |  |
| Provisions for taxation (net of advance tax and tax deducted at source) | 6.38 | 6.13 |
| Proposed final dividend | 0.00 | 170.19 |
| Tax on proposed dividend | 0.00 | 28.27 |
|  | 6.38 | 204.60 |


| Schedules to accounts <br> (All amounts are in millions of Indian rupees unless otherwise stated) |  |  |
| :---: | :---: | :---: |
|  | Six months ended September 30, 2010 | Six months ended September 30, 2009 |
| Schedule 13:Income from services |  |  |
| Interest and other income from |  |  |
| - Gold and other loans | 4,196.34 | 1,448.51 |
| - Business loans | 0.39 | 1.11 |
| - Personal loans | 0.08 | 1.83 |
| - Hypothecation and hire purchase loans | 35.01 | 38.77 |
| - Others | 2.58 | 0.73 |
| Income from fee based activities |  |  |
| - Money transfer | 11.53 | 10.76 |
| - Others | 0.42 | 2.42 |
|  | 4,246.35 | 1,504.12 |
| Schedule 14:Other income |  |  |
| Interest (gross) | 44.44 | 29.48 |
| Foreign exchange gain (net) | 0.01 | (0.00) |
| Bad debts recovered | 1.75 | 1.83 |
| Others | 13.47 | 7.86 |
|  | 59.68 | 39.16 |


| Schedule 15:Personnel expenses |  |  |
| :---: | :---: | :---: |
| Salaries, wages and bonus | 521.53 | 164.13 |
| Contribution to provident and other funds | 53.73 | 17.35 |
| Staff welfare expenses | 2.15 | 0.12 |
|  | 577.41 | 181.61 |
| Schedule 16:Operating and other expenses |  |  |
| Rent | 127.11 | 39.30 |
| Electricity | 14.42 | 5.29 |
| Insurance | 11.40 | 1.14 |
| Travel and conveyance | 39.79 | 24.14 |
| Communication expenses | 13.02 | 13.55 |
| Advertisement | 568.93 | 161.89 |
| Directors sitting fees | 0.67 | 0.40 |
| Repairs and maintenance |  |  |
| - Vehicles | 0.96 | 0.78 |
| - Others | 18.16 | 6.62 |
| Legal and professional fees | 36.90 | 4.14 |
| Security charges | 51.40 | 17.32 |
| Rates and taxes | 8.30 | 2.07 |
| Printing and stationery | 9.01 | 10.26 |
| Bad debts | 16.97 | 22.89 |
| Provision for loans and advances | 62.04 | 34.68 |
| Miscellaneous expenses | 24.18 | 11.96 |
|  | 1,003.23 | 355.29 |
| Schedule 17:Financial expenses |  |  |
| Interest |  |  |
| - on Debentures | 139.25 | 66.37 |
| - on Deposits | 0.73 | 2.50 |
| - on Bank Borrowings | 676.19 | 310.35 |
| - on Subordinate Bonds | 87.51 | 53.92 |
| - on Commercial Papers | 124.30 | 0.89 |
| - Others | 0.46 | 2.41 |
| Bank and other charges | 50.17 | 50.66 |
|  | 1,078.61 | 487.11 |

## Major developments during the Qtr ended September 30,2010

- Mr. Jagdish Capoor former chairman of HDFC Bank joined the Board as an additional director.
- Rs 1 billion infused by promoters in the form of equity.
- Opened 258 branches during the quarter thereby taking the total branch strength to 1393.
- Started operations in the State of Chhattisgarh by opening 7 new branches.


## Notes

- In the view of Manappuram General Finance and Leasing Ltd (MAGFIL) Manappuram Finance Tamilnadu Ltd(MAFIT) merger, the numbers of MAFIT for the quarter and half year ended September 30, 2010 has been added on a line by line basis to that of MAGFIL.
- Finance charges include Assignment expenditure of Rs 301 Mn on portfolio assigned and the same amount has been added to Gross Service Income . Ratios have been worked out after factoring the same.
- Similarly, for calculating Gross and Net NPA, assigned loan assets have been added back in order to have a better understanding of Asset Quality.

Half year ended September 30,2010.

| Particulars | As per Financials | Assigned | Total |
| :--- | ---: | ---: | ---: |
| Gross Income | 4,306 | 301 | 4,607 |
| Finance Charges | 1,079 | 301 | 1,380 |
| Loans and Advances | 37,413 | 11,879 | 49,292 |

## Highlights

Particulars

AUM

Net Worth


3,030


49,558

8,283


| $\left\|\begin{array}{l} \mathbf{S L} \\ \mathbf{N o} \end{array}\right\|$ | Particulars | Qtr 2 2009-10 | Qtr 2 2010-11 | \% of Change $\mathbf{Q}-\mathbf{Q}$ | $\left\lvert\, \begin{gathered} \text { Qtr } 12010- \\ 11 \end{gathered}\right.$ | \% of Change Sequential |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Operating Income (in millions) | 1269 | 2625 | 107 | 1983 | 32 |
| 2 | PAT (in millions) | 266 | 601 | 126 | 462 | 30 |
| 3 | AUM (in millions) | 17844 | 49558 | 178 | 33765 | 47 |
| 4 | Customers (in mns) | 0.44 | 0.83 | 89 | 0.64 | 30 |
| 7 | Cost of Borrowing | 12.86\% | 8.44\% | (34) | 8.10\% | 4 |
| 8 | Return on Assets | 5.03\% | 5.17\% | 3 | 5.45\% | (5) |
| 9 | Return on Equity | 34.93\% | 33.10\% | (5) | 30.24\% | 9 |
| 10 | Leverage | 5.88 | 5.74 | (2) | 5.23 | 10 |
| 11 | Head Count( No ) | 5064 | 11503 | 127 | 8704 | 32 |
| 12 | Bad Debts \& Provisions (in mns) | 19 | 47 | 147 | 32 | 52 |
| 13 | CAR (Adjusted for YTD profit) | 21.83\% | 21.19\% | (3) | 22.06\% | (4) |
| 14 | Opex / Average Assets | 8.15\% | 7.97\% | (2) | 9.45\% | (15) |
| 15 | Opex/Income | 28.98\% | 32.44\% | 12 | 35.62\% | (9) |
| 16 | Net NPA (Gold Loan) | 0.13\% | 0.11\% | (15) | 0.17\% | (35) |
| 17 | Bank \& CP Credit Lines (in millions) | 27300 | 58110 | 113 | 50890 Oc | ober $\mathbf{1 4}^{\mathbf{1}}{ }^{2010}$ |

## Unaudited Balance Sheet - Grown by 40\% during the qtr. (Rs. In Million)

| Particulars | 30.06 .2010 | 30.09 .2010 | Increase \% |
| :--- | ---: | ---: | ---: |
| Balances with banks | 1,410 | 1,924 | 36 |
| Investments | 1,646 | 6 | $(100)$ |
| Advances | 33,765 | 49,558 | 47 |
| Fixed Assets | 668 | 876 | 31 |
| Other Assets | 3,389 | 4,701 | 39 |
| Total | $\mathbf{4 0 , 8 7 8}$ | $\mathbf{5 7 , 0 6 5}$ | $\mathbf{4 0}$ |
| Capital | 680 | 714 | 5 |
| Reserves \& Surplus | 5,886 | 7,569 | 29 |
| Assignment | 6,742 | 11,879 | 76 |
| Borrowings | 26,302 | 35,741 | 36 |
| Other Liabilities \& Provisions | 1,268 | 1,162 | $\mathbf{( 8 )}$ |
| Total | $\mathbf{4 0 , 8 7 8}$ | $\mathbf{5 7 , 0 6 5}$ | $\mathbf{4 0}$ |

## Unaudited Balance Sheet - Grown by 162\% in one year (Rs. In Million)

| Particulars | 30.09.2009 | 30.09.2010 | Increase \% |
| :--- | ---: | ---: | ---: |
| Balances with banks | 1,251 | 1,924 | 54 |
| Investments | 11 | 6 | $(45)$ |
| Advances | 17,845 | 49,558 | 178 |
| Fixed Assets | 425 | 876 | 106 |
| Other Assets | 2,234 | 4,701 | 110 |
| Total | $\mathbf{2 1 , 7 6 6}$ | $\mathbf{5 7 , 0 6 5}$ | $\mathbf{1 6 2}$ |
| Capital | 298 | 714 | 140 |
| Reserves \& Surplus | 2,735 | 7,569 | 177 |
| Assignment | 6,618 | 11,879 | 79 |
| Borrowings | 11,571 | 35,741 | 209 |
| Other Liabilities \& Provisions | 544 | 1,162 | 114 |
| Total | $\mathbf{2 1 , 7 6 6}$ | $\mathbf{5 7 , 0 6 5}$ | $\mathbf{1 6 2}$ |

## Profit After Tax

## Y-o-Y Comparison

Net profit for the year ended March 31, 2010 was Rs. 1197 Million, up 150\%, as against $71 \%$ for the year ended March 31, 2009.

Rs. in Million


## Q-o-Q Comparison

Net profit for the quarter ended Sept 30, 2010 was Rs. 601 Million, up 126\%

Rs. In Million


## Gross Income

## Y-o-Y Comparison

Gross income for the year ended March 31, 2010 was Rs. 5459 Million, up by $73 \%$, as against $84 \%$ for the year ended March 31, 2009.


## Q-0-Q Comparison

Gross income for the quarter ended Sept 30, 2010 was Rs. 2624 Million, up 107\%, as against 1269 Million for the quarter ended Sept 30, 2009.

Rs. In Million


Q2 F.Y 2009-10 Q2 F.Y 2010-11

## Income Spread

Gross income for the qtr ended Sept 30, 2010 was Rs. 2624 Mn. Gold Loan Contributing 99\% of interest income.

Rs. in Million


## Expense Spread

Total expense for the qtr ended Sept 30, 2010 was Rs. 1722 Million

Rs. In Million



| Advert | - | Rs. 272 Million |
| :--- | :--- | :--- |
| Rent | - | Rs. 73 Million |
| Others | - | Rs. 175 Million |

## Business Mix

Total business as on the qtr ended Sept 30, 2010 was Rs. 52976 Mn registering a growth of 15646 Mn . for the qtr.


## Net worth

Net worth as on Sept 30, 2010 was Rs. 8283 Million. Promoter invested Rs 1000 Million during the quarter.

Rs. In Million


Mar 2007 Mar 2008 Mar 2009 Mar 2010 Jun 2010 Sept 2010

## Borrowings including Assignments

Borrowings \& Assigned Portfolio as on Sept 30, 2010 was Rs. 35741 Million and 11879 Mn. respectively, aggregating to Rs 47620 Mn .

Rs. In Million


## Credit Lines

Borrowings for the qtr ended Sept 30, 2010 was Rs. 47169 Million.


## Total Assets

Total assets for the year ended Sept 30, 2010 was Rs. 57067 Million, up 40\%, during the qtr.

Rs. in Million


## Asset Portfolio

Total assets for the qtr ended Sept 30, 2010 was Rs. 57067 Million.


| Particulars | Rs. In Million |
| :--- | :---: |
| Fixed Asset | 877 |
| Current Asset | 6626 |
| Advances | 49558 |
| Investment | 6 |
| Total | 57067 |

## Assignments

Assignments for the qtr ended Sept 30, 2010 was Rs. 11879 Million.
Rs. In Million


## Retail Borrowings

Retail borrowings for the qtr ended Sept 30, 2010 was Rs. 3419 Million, steady at year end numbers.

Rs. In Million


## Bad Debts \& Provisions

Bad debts \& Provisions for the qtr ended Sept 30, 2010 was Rs. 47 Million, up $161 \%$, as against 18 Million for the qtr ended Sept 30, 2009.

Rs. in Million


Non performing Assets as on September 30,2010( Rs. In Million)

| Asset | Loan out <br> standing | Gross <br> NPA | Gross <br> NPA\% | Provision |
| :--- | ---: | ---: | :---: | :---: | :---: | :---: | Net NPA | Net NPA \% |
| :---: |
| HP/Hypothecation |
| 257.62 |

## Operating Expenditure

Operating Expenditure including salary cost for the qtr ended Sept 30, 2010 was Rs. 850 Million, up 188\%, as against 295 Million for the qtr ended Sept 30, 2009.

Rs. in Million


## Full Tax Paying Company

Income Tax for the qtr ended Sept 30, 2010 was Rs. 298 Million, up 115\%, as against 138 Million for the qtr ended Sept 30, 2009.

Rs. in Million


## Social Dividend

Health Insurance for BPL families;

The plan envisages free health insurance for all the 20,000 identified families in the Nattika Assembly constituency. The policy covers their medical expenses under RSBY and UHI up to an annual limit of Rs. 60,000, with "cashless" treatment made available at some of the leading hospitals in Thrissur District.


## Thank You

